





December 1st, 2022

Subject: price adjustment January 30th, 2023

Dear valued Customers & Partners,

In the light of the recent and continuous political and economic changes in the global market we're now faced with unprecedented increases in levels of costs from most sectors including energy, gas, packaging and transport, all which are unfortunately out of our control.

On top of and as consequence of the mentioned market situation, we're doing our best to reduce as much as possible the impact of this generalized inflation on the sustainability of our business.

Therefore, we find ourselves with no choice but to implement a new price increase which will be effective from 30th January 2023 and which will apply for all new orders placed from this date:

- +6% on full FIP Brand product range
- +4% on full ASTORE Brand product range

We will continue to accept orders at current prices up to and including January 27th, 2023 at your usual volumes: we reserve the right to monitor and eventually block any speculative order significantly exceeding the average-usual volume and value. Please rest assured that we will continue to work with our supply chain to keep costs down wherever possible, so that the impact on your business is kept to a minimum. On behalf of everyone at Aliaxis Italia, I would like to thank you for your continued loyalty and understanding during these challenging times and look forward to continuing our collaboration into 2023.

We remain at your disposal for any clarification

With our best regards

Gianmarco Robles

International Sales Manager – FIP & ASTORE